# WOOD FLOOR

<ul> <li>FEBRUARY MARCH</li> <li>Ad Close: 1/5 Ad Due: 1/12</li> </ul> <b>Oth ANNIVERSARY ISSUE</b> <ul> <li>• The Next Generation: How will our industry thrive in the future?</li> <li>• Product Focus: Finishes, Applicators, Adhesives + Fillers Technology</li> <li>• Engineered Wood Flooring</li> </ul>	<ul> <li>APRIL MAY</li> <li>Ad Close: 3/2 Ad Due: 3/9</li> <li>WOOD FLOOR BUSINESS DESIGN AWARDS ISSUE</li> <li>Wood flooring's best in the only awards available to the entire industry</li> <li>State of the Industry Report</li> <li>State of the Industry Report</li> <li>Expo Exhibitor Showcase</li> <li>Sponsorships available for Design Awards categories.</li> </ul>	JUNE JULYAd Close: 5/4 Ad Due: 5/11 <b>DRUCK &amp; VAN CONTEST ISSUE</b> An exclusive look at the best rides from our readersOr product Focus: Sanders, Abrasives + VacuumsTools: Nailers, Saws, Routers + Safety ProductsOtsis: Nailers, Saws, Routers + Safety ProductsOtsis: Stains & Dyes
AUGUST SEPTEMBER Ad Close: 7/6 Ad Due: 7/13 <b>GREEN ISSUE</b> • Product Focus: Reclaimed Wood Flooring Cork + Bamboo Flooring Subfloor Prep + Moisture Meters • Finishing & Recoating • Nastiest Nailer Contest • For Advertisers: Digital promotion: Companies Going Green	OCTOBER NOVEMBERAd Close: 9/7 Ad Due: 9/14PREFINISHED ISSUE• Product Focus: Prefinished Wood Flooring Inlays, Borders + Vents Maintenance + Repair Kits• Adhesives• Adhesives• Tool Reviews: Routers• Contractor Market Analysis• For Advertisers: Social Media Package	DECEMBER JANUARYAd Close: 1!/6 Ad Due: 1!/13SURFACES ISSUESurfaces Issue• Product Focus: Unfinished Domestic Wood Flooring Wood Flooring Manufacturing EquipmentSurfaces Show Guide• Moisture & Wood FloorsAd a full-page, 4 c ad only \$925 gross• How Wood Floors Are MadeFor Exhibiting Advertisers: Surfaces Exhibitor ShowcaseBONUS DISTRIBUTION:Surfaces 2016

Ad Close: 10/5

Ad Due: 10/12

#### **RESOURCE BOOK:** THE INDUSTRY'S DIRECTORY

#### WITH AN AD IN THE RESOURCE BOOK, YOUR COMPANY ...

#### • Pops to the top in online RB search results

- Has a link to your site in Wood Floor Business' Online Resource Book
- Receives 12 months of print and digital promotion at the regular monthly ad rate
- Reaches industry decision-makers-guaranteed with our AAM-audited circulation
- Will be **boldfaced** throughout the entire Product Guide (distributor advertisers are **boldfaced** in Areas Served section)

### **IN EVERY ISSUE:** Info essential to wood flooring pros

#### Live & Learn

Wood flooring contractors and retailers share their real-life stories.

#### Legal Brief

Actual wood floor failures, why they happened and who was on the hook.

(WF) info.woodfloorbusiness.com/editorial-calendar

**Retail Q&A** Wisdom from successful wood floor retailers.

#### **Talking Shop**

Our readers offer their best advice to fellow wood floor pros.

#### From the Field & Techniques

In-depth insights on installing, sanding and finishing.

#### Troubleshooting

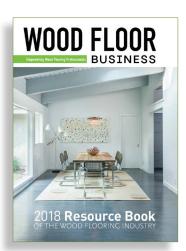
Case studies on wood floor failures and how to prevent them.

**New Products** What's new in the wood flooring industry.

And More!

## **EDITORIAL CALENDAR**

### 2018 EDITORIAL CALENDAR



"Advertising works best when it's delivered with content that is compelling and relevant to your best prospects. WFB has a connection with the industry that is second-to-none, and our articles reflect that."

#### **KENDRA GRIFFIN**



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